DECISION | **2025 NSRAB 92**
M12444

NOVA SCOTIA REGULATORY AND APPEALS BOARD

IN THE MATTER OF THE INSURANCE ACT

- and -

IN THE MATTER OF AN APPLICATION by **ECHELON INSURANCE** for approval to maintain its rates and risk-classification systems for commercial vehicles and interurban trucks

BEFORE: Marc L. Dunning, P.Eng., LL.B., Member

APPLICANT: **ECHELON INSURANCE**

FINAL SUBMISSIONS: September 10, 2025

DECISION DATE: **September 19, 2025**

DECISION: **Application is approved.**

I INTRODUCTION

[1] Echelon Insurance (Echelon) applied to the Nova Scotia Regulatory and Appeals Board (Board) to maintain its rates and risk-classification systems for commercial vehicles and interurban trucks.

[2] The Board must consider whether the proposal is just and reasonable and in compliance with the *Insurance Act* (*Act*) and its *Regulations*. The Board is satisfied that Echelon's application meets these requirements and approves the company's proposal to maintain its rates and risk-classification systems for commercial vehicles and interurban trucks.

II ANALYSIS

[3] Echelon applied under the Board's *Rate Filing Requirements for Automobile Insurance – Section 155G Prior Approval – Minor*. Board staff prepared a report to the Board with recommendations on the application (Staff Report). Before providing the Staff Report to the Board, Board staff shared it with Echelon. The company reviewed the report and, after clarifying certain matters, informed Board staff that it had no further comments.

[4] Because the company proposed no changes and the *Section 155G – Prior Approval – Minor* requirements do not require Echelon to provide actuarial support for its proposal, the only issue the Board must decide is if the company is eligible to use these filing requirements for these vehicle types.

[5] To use a *Section 155G – Prior Approval – Minor* application, the annual written premium for each class of vehicle must be less than the Board threshold for those vehicles. Echelon's annual written premiums for commercial vehicles and interurban trucks do not exceed the Board's thresholds for those vehicles of $1,000,000 and

$750,000, respectively. Therefore, Echelon is eligible to use a *Section 155G – Prior Approval – Minor* application to meet its mandatory filing obligation in this case.

[6] Echelon's application did not include actuarial analyses; however, the filing requirements do not require such analyses. Because Echelon proposed no changes to the rates or risk-classification systems, the Board does not require any evidence to support the proposal. Board staff recommend the Board approve Echelon's proposal to leave the rates and risk-classification systems for commercial vehicles and interurban trucks unchanged. The Board agrees.

III SUMMARY

[7] The Board finds that the application follows the *Act* and *Regulations*, as well as the *Rate Filing Requirements*.

[8] The Board finds that Echelon's proposal to maintain the rates and risk classification systems for commercial vehicles and interurban trucks is just and reasonable.

[9] Echelon proposed effective dates of January 1, 2026, and March 1, 2026, for new business and renewals, respectively. Although effective dates are not required because there are no changes, the Board approves these dates.

[10] The financial information supplied by Echelon satisfies the Board, under Section 155I(1)(c) of the *Act,* that maintaining the rates and risk classification systems for commercial vehicles and interurban trucks is unlikely to impair the solvency of the company.

[11] The application qualifies to set a new mandatory filing date under the *Mandatory Filing of Automobile Insurance Rates Regulations*. The new mandatory filing date for Echelon for commercial vehicles and interurban trucks is August 1, 2028.

[12] Board staff reviewed Echelon's automobile insurance manuals filed with the Board (one for commercial vehicles and another for interurban trucks) and did not find any instances where the manuals contravened the *Act* or *Regulations*. The Board does not require Echelon to provide revised versions as the proposal does not result in any changes to the manuals.

[13] An Order will issue accordingly.

DATED at Halifax, Nova Scotia, this 19th day of September 2025.

Marc L. Dunning